

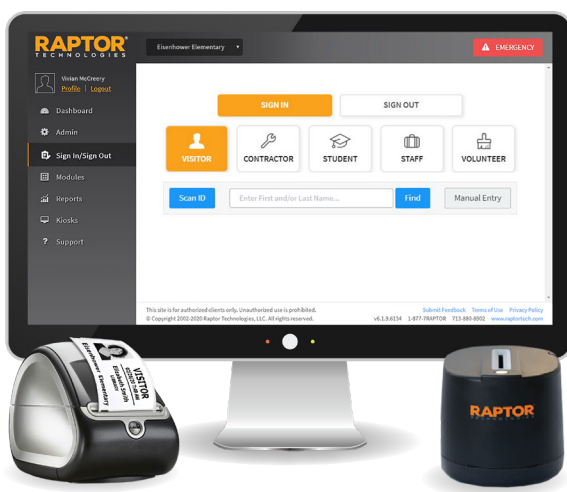
# Proof-of-Concept Overview

Raptor® is excited to partner with you on a **free 30-day trial** of our Visitor Management system through our Proof-of-Concept (PoC) program.

## Qualifying

To qualify for the PoC program, you must:

- ✓ Represent a public school district that is interested in implementing Raptor district-wide upon successful completion of the PoC.
- ✓ Be a district-level project sponsor that is committed to staying engaged through the PoC.
- ✓ Review & sign a Statement of Work (SOW) that details your PoC terms. Raptor will then assign an Implementation Specialist to your PoC.



## Phase I: Starting your Raptor PoC

**Key Players:** Information Technology (IT)

**Receive Equipment:** Raptor will send you the equipment necessary to perform the scope of the agreed upon terms. The typical package includes an ID scanner, badge printer, and 1,200 adhesive badges.

*Note: Please review the "Network and System Requirements" documentation and confirm specifications have been met.*

## Phase II: During your Raptor PoC

**Key Players:** District-level project sponsor, IT\*, Principal, and Front Desk Staff

**Interactive Configuration & Training Webinar:** 60-minute webinar that covers how to use, configure, and maintain your Raptor system.

**Remote Install:** Walk through the installation of the Raptor system with a member of our team. \*Must have admin credentials for the machine(s) that will run Raptor.

**Weekly Status Conference Calls:** A weekly 30-minute conference call to provide your feedback and ask questions. You select the day/time that you are available to meet each week.

## Phase III: Ending your Raptor PoC

**Key Players:** District-level project sponsor

**Conference Call:** On this 30-minute call, you will provide feedback and your sales rep will show you a Visitor Summary Report that lists all the visitors logged, and if applicable, any sex offender and/or custom alerts generated.

**Returns:** If you choose not to purchase, Raptor will pay for the equipment return shipping and deactivate your account.